

Fraud in the Transportation Industry Webinar

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Overview

- Scenario
- Identity Theft in Transportation Industry
- Examples of Documents
- Steps to Take
- Q&A

Scenario

- Broker receives call from Motor Carrier
- Need to get paid
- Never done business with Motor Carrier
- Motor Carrier Submits Rate Confirmation with your MC Number and Letterhead

Identity Theft

- Begins with a Real Broker that has a real load
- Real Broker posts load on Load Board
- Identity Thief poses as a Motor Carrier and books load
- Identity Thief poses as a Broker and double brokers load to a Real Motor Carrier



What's the Problem?

If all goes according to Identity Thief's plan, load is shipped and consignee receives load

Issue:

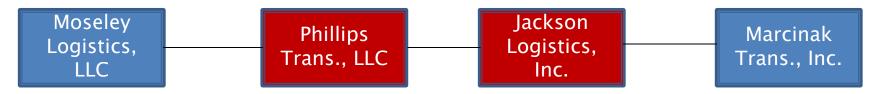
- Real Motor Carrier that delivered the load is not paid
- Identity Thief could decide to redirect route

What does Identity Thief Get?

- Fuel Advance
- Quick Pay

Additional Complications

Real Broker and Real Motor Carrier do not know who each other are



Real Freight Rate is usually much lower than Identity Thief's Freight Rate

Red Flags for Motor Carriers

- Broker asks Motor Carrier to identify themselves as a Motor Carrier under a different name, and this different name is on BOL or rate con
- Motor Carrier questions the destination of the load and Broker says it is a "blind load"
- Broker is quick to agree in paying Motor Carrier more money
- Freight Rate too good to be true

Red Flags for Brokers

- Motor Carrier insists on Fuel Advance or Quick Pay
- Motor Carrier refuses to give driver updates

Examples of Rate Confirmations Used by Identity Thieves

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Motor Carrier Prevention

- Check Telephone Numbers on FMCSA Website
- Internet Search on Broker
- If Book Load, Check Bill of Lading
- Sign Bill of Lading with Driver Name, Company Name on side of Truck, and MC Number at Pickup

Broker Prevention

- Check Telephone Numbers on FMCSA Website
- No Fuel Advance or Quick Pay for first-time loads with new Motor Carriers
- Internet Search of Motor Carrier
- If Delivery check Bill of Lading
- Request Picture of the Truck at the Shipper's facility to confirm MC Number on side of truck before truck leaves with cargo
- Get information from Motor Carrier on Driver including picture of Drivers License

Back to Scenario - Broker

- Next Steps:
 - Report to Law Enforcement
 - File Complaint with FMCSA National Consumer Complaint Database
 - Get Word Out
 - Check your online presence
 - Connect Real Motor Carrier with Real Broker to facilitate payment
 - Alert Insurance

Other Types of Fraud

- Cargo Theft
 - Identity Thief poses as a Motor Carrier
- Driver Identity Theft
 - Identity thief gets driver's vehicle number, license plate number, and driver's name and asks dispatch for fuel advance or repair advance
- Fake Towing
 - Demand money for tow that never occurred and state they will not release the truck until payment received
- Freight Forwarder Scam
 - Identity thief poses as Freight Forwarder and then withholds Bill of Lading preventing Goods to Leave Port of Destination

Other Types of Fraud

- Fake "Customer"
 - Customer completes LTL carrier application using false info and "references" on phone numbers/emails it controls
 - "Customer" acts as a broker, gets rate quotes from carrier, then quotes artificially low rates to the real cargo owner.
 - "Customer" ships freight, collects charges from cargo owner, never pays carrier.
 - After a few shipments, moves on to next carrier.
 - USA v. Ramin Razzi, 2018: four years in prison for mail/wire fraud

Questions







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